

Experience Record

For

John R. Olmstead, M.Eng.

- Successful career in the Canadian aviation industry over a period of 35 years in private business, and in government at the provincial and federal levels.
- Gained a significant foundation in transport economics, policy development, and operational/facility requirements for both air and surface modes through completion of a Masters Degree in Civil Engineering (Transportation Option) at university.
- Worked through the ranks from fueling small aircraft to international marketing of airline and airport services, developing a background in government air policy, regulatory and international air bilateral matters, and operational analyses.
- As part of a senior management team in the Government of British Columbia, developed aviation policy and motor carrier regulatory proposals. Created and managed a province-wide program of community airport construction supporting commercial and emergency medical air service access.
- Owned and operated a Fixed Base Operation (FBO) business combining a passenger handling terminal, maintenance hangar, mobile aircraft fuelling, flight training, and charter promotion for local tourism and forest industry operations.
- Carried out major business development projects at two of Canada's largest airports, focusing on cargo, and aircraft repair and overhaul business attraction.
- Took key roles in establishing 3 cargo airlines in Western Canada, obtaining licensing in Canada and US, negotiating business relations/contracts with forwarders and shippers in northern mining, West Coast seafood producers and the energy industries.
- Worked closely with a cargo consolidator/distributor in managing the logistics for a major mining project in Northern Canada, including on-site operational services.
- Extensive work in marketing and promotion, preparation of business proposals, AMO manuals, presentations to regulatory bodies, trade show participation, and liaison with senior officials of government and industry.
- Participating member of several municipal economic development boards, Boards of Trade, a Police Advisory Board, and other community organizations.